

# Zurich's Medical Underwriting Top 10

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## 10 good reasons why you should be doing business with Zurich!

1. Underwriting based on the BEST of multiple manuals
2. Table Reduction Program available for ALL plans
3. Preferred/Standard upgrade program for ALL plans
4. Breast Cancer ratings can be permanent table versus flat extra
5. Preferred consideration of Type 2 Diabetics
6. Preferred consideration for elevated LFT's
7. Preferred Best is possible for sleep apnea
8. No Treadmill EKGs needed routinely and no Resting EKG's through \$10,000,000
9. Most student pilots NOT rated
10. Certain personal history of cancer available at Preferred

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Zurich American Life Insurance Company  
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